# **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, DC 20549

## FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

August 2, 2010 Date of Report (date of earliest event reported)



# Cutera, Inc.

(Exact name of Registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation or organization)

000-50644 (Commission File Number)

77-0492262 (I.R.S. Employer **Identification Number)** 

3240 Bayshore Blvd. Brisbane, California 94005 (Address of principal executive offices)

(415) 657-5500 (Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):						
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)					
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)					
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))					
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))					

## Item 2.02. Results of Operations and Financial Condition.

On August 2, 2010, we are issuing a press release and holding a conference call regarding our financial results for the second quarter ended June 30, 2010. A copy of the press release is furnished as Exhibit 99.1 to this Form 8-K.

This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

### Item 9.01. Financial Statements and Exhibits.

## (d) Exhibits.

Exhibit No.	Description
<u>99.1</u>	Press Release of Cutera, Inc. dated as of August 2, 2010.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CUTERA, INC.

Date: August 2, 2010

/s/ KEVIN P. CONNORS

Kevin P. Connors President and Chief Executive Officer



#### CONTACTS:

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#### **Cutera Reports Second Quarter 2010 Results**

BRISBANE, Calif., August 2, 2010 -- Cutera, Inc. (NASDAQ: <u>CUTR</u>), a leading provider of laser and other energy-based aesthetic systems for practitioners worldwide, today reported financial results for the second quarter ended June 30, 2010.

Second quarter 2010 revenue was \$12.2 million, compared to \$11.7 million in the same period last year. Net loss for the second quarter of 2010 was \$3.8 million, or \$0.28 per diluted share.

Kevin Connors, President and CEO of Cutera, stated, "We experienced quarterly revenue growth year-over-year for the first time since the second quarter of 2008. During the second quarter of 2010, our U.S. revenue increased 5% and our international revenue increased 4%, when compared to the second quarter of 2009. Additionally, we experienced revenue growth in our Products and Upgrade revenue categories.

"During this quarter, we made significant progress in our new product development efforts. As a result, we plan to introduce a new product before the end of 2010 and we expect to introduce a second new product at the American Academy of Dermatology meeting in February 2011. We are excited about these two new upcoming product launches that will enhance our product offerings and expand our market reach."

Mr. Connors added, "We remain focused on key initiatives to increase future revenue levels and leverage our business model, which we expect will result in improved profitability. While the near-term prospects for our industry are difficult to predict, we believe that our worldwide distribution network, strong balance sheet with approximately \$100 million in cash and investments – with no debt – a broad portfolio of products, and various research and development projects underway, offer continuing, long-term opportunities for our company."

#### **Conference Call:**

The conference call to discuss these results is scheduled to begin at 2:00 p.m. PT (5:00 p.m. ET) on August 2, 2010. The call will be broadcast live over the Internet hosted at the Investor Relations section of Cutera's website at <a href="https://www.cutera.com">www.cutera.com</a>, and will be archived online within one hour of its completion through 8:59 p.m. PT (11:59 p.m. ET) on August 16, 2010. In addition, you may call (877) 407-0784 to listen to the live broadcast. Participating in the call will be Kevin Connors, President and Chief Executive Officer, and Ron Santilli, Executive Vice President and Chief Financial Officer.

### About Cutera, Inc.

Brisbane, California-based Cutera is a leading provider of laser and other energy-based aesthetic systems for practitioners worldwide. Since 1998, Cutera has been developing innovative, easy-to-use products that enable physicians and other qualified practitioners to offer safe and effective aesthetic treatments to their patients. For more information, call 1-888-4CUTERA or visit <a href="https://www.cutera.com">www.cutera.com</a>.

This press release contains forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Specifically, statements concerning Cutera's ability to leverage its business model, increase revenue, manage costs and expenses, generate additional cash, increase profitability, develop and commercialize existing and new products and applications, and statements regarding long-term prospects and opportunities are forward-looking statements within the meaning of the Safe Harbor. Forward-looking statements are based on management's current, preliminary expectations and are subject to risks and uncertainties, which may cause Cutera's actual results to differ materially from the statements contained herein. Potential risks and uncertainties that could affect Cutera's business and cause its financial results to differ materially from those contained in the forward-looking statements include the current economic uncertainty, which may reduce consumer demand for its products, cause potential customers to delay their purchase decisions and make it more difficult for some potential customers to obtain credit financing; its ability to increase revenue, manage costs and expenses and improve sales productivity and performance worldwide; its ability to successfully develop and acquire new products and applications and market them to both its installed base and new customers; the length of the sales cycle process; unforeseen events and circumstances relating to its operations; government regulatory actions; and those other factors described in the section entitled, "Risk Factors," in its most recent Form 10-Q as filed with the Securities and Exchange Commission on August 2, 2010. Undue reliance should not be placed on forward-looking statements, which speak only as of the date they are made. Cutera undertakes no obligation to update publicly any forward-looking statements to reflect new information, events or circumstances after the date they were made, or to reflect the occurrence of unan

# CUTERA, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands) (unaudited)

	June 30, 2010		March 31, 2010		December 31, 2009	
Assets						
Current assets:						
Cash and cash equivalents	\$	31,697	\$	22,519	\$	22,829
Marketable investments		60,317		73,733		76,780
Accounts receivable, net		3,824		3,488		3,327
Inventories		6,955		6,953		6,408
Deferred tax asset		185		178		175
Other current assets and prepaid expenses		3,020		3,190		2,785
Total current assets		105,998		110,061		112,304
Property and equipment, net		708		796		847
Long-term investments		7,115		7,153		7,275
Intangibles, net		733		781		829
Deferred tax asset, net of current portion		97		97		97
Total assets	\$	114,651	\$	118,888	\$	121,352
Liabilities and Stockholders' Equity						
Current liabilities:						
Accounts payable	\$	1,495	\$	1,898	\$	1,081
Accrued liabilities		5,922		7,328		9,048
Deferred revenue		5,898		6,270		6,160
Total current liabilities		13,315		15,496		16,289
Deferred rent		1,303		1,398		1,493
Deferred revenue, net of current portion		1,373		1,594		1,968
Income tax liability		732		729		749
Total liabilities		16,723		19,217		20,499
Stockholders' equity:						
Common stock		14		13		13
Additional paid-in capital		88,189		86,150		85,248
Retained earnings		11,475		15,236		17,254
Accumulated other comprehensive loss		(1,750)		(1,728)		(1,662)
Total stockholders' equity		97,928		99,671		100,853
Total liabilities and stockholders' equity	\$	114,651	\$	118,888	\$	121,352

# CUTERA, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share data) (unaudited)

		Three Months Ended			
	_	June 30, 2010	March 31, 2010	June 30, 2009	
Net revenue	\$	12,217	\$ 13,749	\$ 11,665	
Cost of revenue		5,335	5,829	5,130	
Gross profit		6,882	7,920	6,535	
Operating expenses:					
Sales and marketing		6,452	6,361	6,071	
Research and development		1,506	1,454	1,495	
General and administrative	_	2,744	2,242	3,616	
Total operating expenses		10,702	10,057	11,182	
Loss from operations		(3,820)	(2,137)	(4,647)	
Interest and other income, net	_	141	166	511	
Loss before income taxes		(3,679)	(1,971)	(4,136)	
Provision (benefit) for income taxes	_	82	47	(1,772)	
Net Loss	\$	(3,761)	\$ (2,018)	\$ (2,364)	
Net loss per share:					
Basic	\$	(0.28)	\$ (0.15)	\$ (0.18)	
Diluted	\$	(0.28)	\$ (0.15)	\$ (0.18)	
Weighted-average number of shares used in per share calculations:					
Basic	_	13,501	13,438	13,317	
Diluted	_	13,501	13,438	13,317	

# CUTERA, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands) (unaudited)

	Three Months Ended					
	June 30,		March 31,		June 30,	
		2010	2010		2009	
Cash flows from operating activities:						
Net loss		(3,761)	\$ (2,018	() \$	(2,364)	
Adjustments to reconcile net loss to net cash used in operating activities:						
Stock-based compensation		1,761	828		1,456	
Tax benefit from stock-based compensation		-	-		(87)	
Depreciation and amortization		199	194		225	
Provision for excess and obsolete inventories		109	(23	_	130	
Provision for doubtful accounts receivable		(2)	(82		498	
Gain on sale of marketable investments, net		23	43		-	
Change in deferred tax asset		(7)	(3	)	139	
Changes in assets and liabilities:						
Accounts receivable		(334)	(79	,	1,936	
Inventories		(111)	(522	_	1,014	
Other current assets and prepaid expenses		689	252		(1,053)	
Accounts payable		(403)	817		(408)	
Accrued liabilities		(1,446)	(1,760	)	(429)	
Deferred rent		(55)	(55	/	(55)	
Deferred revenue		(593)	(264	,	(957)	
Income tax liability		3	(20	) _	(54)	
Net cash used in operating activities		(3,928)	(2,692	)	(9)	
Cash flows from investing activities:						
Acquisition of property and equipment		(63)	(95	)	(36)	
Proceeds from sales of marketable and long-term investments		14,711	14,990		9,774	
Proceeds from maturities of marketable investments		5,200	14,125		1,100	
Purchase of marketable and long-term investments		(7,021)	(26,712	)	(11,342)	
Net cash provided by (used in) investing activities		12,827	2,308		(504)	
Cash flows from financing activities:						
Proceeds from exercise of stock options and employee stock purchase plan		279	74		165	
Net cash provided by financing activities	<del></del>	279	74		165	
iver cash provided by infancing activities		2/3	74	_	103	
Net increase (decrease) in cash and cash equivalents		9,178	(310	)	(348)	
Cash and cash equivalents at beginning of period		22,519	22,829		35,793	
Cash and cash equivalents at end of period	\$	31,697	\$ 22,519	\$	35,445	

# CUTERA, INC. CONSOLIDATED REVENUE HIGHLIGHTS (in thousands, except percentage data) (unaudited)

**Three Months Ended** June 30, March 31, June 30, % of % of % of 2010 2010 2009 Revenue Revenue Revenue Revenue By Geography: **United States** 4,784 39% \$ 4,547 33% \$ 4,551 39% International 7,433 61% 9,202 67% 7,114 61% 12,217 13,749 11,665 **Revenue By Product Category:** Products (1) 46% \$ \$ 54% \$ 44% 5,676 7,445 5,142 Product upgrades 1,338 11% 1,203 9% 1,201 10% 3,437 28% 3,314 24% 3,397 29% Service Titan refills 960 8% 1,322 10% 1,403 12% Dermal fillers and cosmeceuticals (1) 806 7% 465 3% 522 4% \$ 12,217 13,749 11,665

<sup>(1)</sup> Beginning in 2010, we classified revenue from dermal filler and cosmeceuticals product in the revenue category 'Dermal filler and cosmeceuticals.' Previously, we classified these sales in the revenue category 'Products.' As such, we reclassified the 2009 revenue from 'Products' to 'Dermal filler and cosmeceuticals.'